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CONFIRMATION NO. 7357

SERIAL NUMBER 09/974,846	FILING OR 371(c) DATE 10/12/2001 RULE	CLASS 705	GROUP ART UNIT 3624	ATTORNEY DOCKET NO. 10016423-1
APPLICANTS Gary Kaiser, Ft. Collins, CO; Soren Kaplan, Walnut Creek, CA; Michael Northcott, Vancouver, WA; Steve Sato, Camas, WA; Amy Silverman, Vancouver, WA;				
** CONTINUING DATA ***** <i>BK</i>				
** FOREIGN APPLICATIONS ***** <i>BKS</i>				
IF REQUIRED, FOREIGN FILING LICENSE GRANTED ** 11/13/2001				
Foreign Priority claimed <input type="checkbox"/> yes <input checked="" type="checkbox"/> no 35 USC 119 (a-d) conditions <input type="checkbox"/> yes <input checked="" type="checkbox"/> no <input type="checkbox"/> Met after Allowance Verified and Acknowledged <i>By [Signature]</i> <i>Initials</i>		STATE OR COUNTRY CO	SHEETS DRAWING 13	TOTAL CLAIMS 20
				INDEPENDENT CLAIMS 3
ADDRESS HEWLETT-PACKARD COMPANY Intellectual Property Administration P.O. Box 272400 Fort Collins, CO80527-2400				
TITLE Method for developing a strategic customer-value-driven plan to create high growth business opportunities				
FILING FEE RECEIVED 740	FEES: Authority has been given in Paper No. _____ to charge/credit DEPOSIT ACCOUNT No. _____ for following:		<input type="checkbox"/> All Fees <input type="checkbox"/> 1.16 Fees (Filing) <input type="checkbox"/> 1.17 Fees (Processing Ext. of time) <input type="checkbox"/> 1.18 Fees (Issue) <input type="checkbox"/> Other _____ <input type="checkbox"/> Credit	